

Q: Does SEforALL have a budget envelope for this assignment and/or an expected LOE (in person-days)?

Regarding the Level of Effort (LOE), the team anticipates a full-time commitment from a team of individuals, whose exact number will be determined by the vendor. The project is expected to run from the contract signing date until March 31, 2025.

Q: The bidding process mentions "Proposals must be submitted either in PDF or PPT format and should include the following". Here we need clarification on whether the submission has to be in PDF or PPT or PDF of MS Word file.

The final document submitted must be in PDF format; indeed that means word can be used as long as the final document is in PDF format

Q: We've noted SEforALL's new request (as you are aware, we have won several SEforALL assignments in the past, and this was never a requirement) that bidders provide audited financial statements. As a Limited Liability Corporation in the United States, these types of entities are not required statutorily to have independent audits. As such, and has been the case in other bids where organizations have asked for financial information, we would like to confirm that sharing our certified management accounts will provide sufficient evidence for the purpose of assessing profitability, solvency, and turnover.

Certified management accounts will indeed be sufficient.

Q: In order for us to more exhaustively scope the level of effort for the assignment, we were wondering whether it would be possible for the PHP MEL framework to be shared with bidders (and/or the logframe, theory of change, and indicators for the program). This will enable bidders to better understand specific areas that should be subject to the impact assessment/developmental evaluation.

We're unable to share the PHP MEL Framework, however, here is a high level overview of specific areas of focus from within the TOR to aid understanding.

Impact Assessment Phase 1

- This component of the evaluation will focus on supplementing the Independent Evaluation, by conducting an in-depth Impact Assessment / Study of Phase 1 of the PHP, and provide quantitative and qualitative data and evidence of the impact of the programme by addressing the following main dimensions:*
- Assess the extent to which SEforALL has achieved impact according to our Logframe established with the donor, Programmatic and Project Theory of Change, Key Performance Indicators and pre- and post- datasets across both projects, in alignment with the overarching MEL Framework for all three phases to be shared upon contract start.*

- *Assess unforeseen impact or additional effects of the PHP Phase 1 that are not captured in our existing monitoring and reporting systems, processes and tools.*
- *Conduct a gap analysis on the indicators that are currently being measured and data collected, to assess fitness for purpose and whether there is additional scope to gather additional impact data.*
- *Recommendations on methodologies to capture additional impact data going forward, retrospectively re-examining Phase 1 in future, and integrated into a future Phase 2 and 3 Impact assessment, as well as monitoring tools where feasible to capture this data during implementation and final reporting of these phases.*
- *Collaboration with SEforALL's existing MEL expertise, the sector's MEL expertise and others to create a solution that leverages what exists and fills in the gaps with collaborative innovation*
- *Examine the extent to which SEforALL has contributed to impact in healthcare facilities across the following non-exhaustive categories; providing methodologies and tools for calculating the following dimensions that SEforALL can integrate into future MEL frameworks for health related and energy access related solar electrification:*
 - *Climate and environment*
 - *Carbon emissions reduction and displacement*
 - *Health outcomes (and specifically maternal health)*
 - *Health services outcomes*
 - *Service readiness*
 - *Service availability*
 - *Quality of care*
 - *Additionally of services and related technology available*
 - *Social and well-being*
 - *Security*
 - *Energy Access and related data*
 - *Energy Efficiency and related data*
 - *Economic Outcomes (such as new and improved jobs, finance, management)*
 - *Gender and youth*
 - *Other unforeseen impacts*

- *Assess the Value for Money (VfM) of Phase 1, in accordance with FCDO VfM principles and standards.*
- *Document and analyse the broader socio-economic effects of the hospital electrification programme in Sierra Leone.*
- *Identify the underlying drivers and limitations to achieving impact in healthcare electrification in Sierra Leone.*
- *Generate a utility-focussed set of key findings, lessons learned and recommendations for achieving impact in both Phases 2 and 3 and any potential future phases of the work, both within Sierra Leone and more broadly in additional countries.*
-

Developmental Evaluation Phases 2 & 3

This component is during implementation and future oriented. It seeks to leverage the insight, evidence and analysis generated through the impact assessment section above, along with third party data, reports and research, to support the implementation of future phases of the PHP and scaling of the approach in additional countries by SEforALL and other key donors and partners in the sustainable energy sector. The developmental evaluation should consider evidence, data and analysis of all phases of the PHP, looking at where we are along the journey, where we are headed, and what we can consider as we implement and develop next workplans, next phases, new programmes in additional countries.

This component will have two main outputs:

1. ***A Developmental Evaluation that incorporates learnings and findings to provide a utility-focussed set of recommendations on how to implement and scale-up hospital electrification projects building on the approach pioneered by the PHP in Sierra Leone.*** *This Report should provide practical guidance to both SEforALL and the sector on replicating this approach in Sierra Leone and other countries based on the learnings, findings and insight of the PHP. The report should address the following key components:*
 1. *Key learnings and evidence to support scale-up and replication of the PHP in Sierra Leone and other countries, covering operational, logistical, coordinating, planning and project management functions in a complex and dynamic environment.*
 2. *Sustainability and feasibility of the PHP in the future, including beyond donor funding horizons, including potential approaches to leverage private sector financing and the involvement of market-based approaches / business models.*
 3. *Opportunities for innovation and new technology (such as data, business models, financing instruments, delivery modalities) support to healthcare facility electrification in Sierra Leone and similar contexts.*

2. ***A Results Framework and Tool to support SEforALL and the wider sector in better measuring, estimating, and communicating the impacts of providing clean, renewable electricity to healthcare facilities, which directly connects to the impact assessment section above.*** *The Excel-based tool will include a robust Theory of Change, along with a set of methodologies and indicators that cover key impact dimensions for the electrification and ongoing monitoring of healthcare facilities. It will offer clear guidance on the methodologies, calculation formulas, assumptions, and limitations. Initially, the tool will rely on data and assumptions collected from Sierra Leone and third-party sources, but it will be designed to allow updates as data and assumptions from other countries become available as the work expands to different countries, and the tool becomes replicable across the sector as this work expands.*